



# A Correlation: CALIFORNIA Academic Standards and Junior Achievement Capstone Programs

Updated Sept. 2021
California Social Studies Standards and Framework
CA CTE Career Ready Practices
Common Core State Standards Included

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#### Overview

The following correlation features the knowledge and skills that students are introduced to in JA Capstone Programs and how they correspond to the California Content Standards and Grade Level Expectations and Frameworks for social studies for grades 6-8, the CTE Career Ready Practices for California, and the Common Core Standards for ELA, and, when applicable, Mathematics. The correlation is not meant to be exhaustive, nor is it intended to infer that any one resource will completely address any given standard. It is designed to show how *JA BizTown*® and *JA Finance Park*® will enhance or complement efforts to meet educational standards. Alternate delivery methods, such as student self-guided, cover the same learning objectives for social studies standards and the JA Pathway Competencies. However, the varied implementation models may cause slight variation in English Language Arts and Mathematics correlations.

JA BizTown encompasses important elements of work readiness, entrepreneurship, and financial literacy, providing students with a solid foundation of business, economics, and free enterprise education. Through daily lessons, hands-on activities, and active participation in a simulated community designed to support differentiated learning styles, students develop a strong understanding of the relationship between what they learn in school and successful participation in an economy. JA BizTown helps prepare students for a lifetime of learning and academic achievement.

JA BizTown Adventures is an alternative (or supplement) to the simulated community experience when students do not have access to a facility. It provides the same great social studies, work readiness, entrepreneurship, and financial literacy concepts in an online self-guided format. JA BizTown Adventures can be easily used in remote implementation and independent study when combined with the student self-guided implementation of the JA BizTown curriculum. Both implementation options augment students' core curriculum in social studies, English language arts, and mathematics. Throughout the programs, students use critical-thinking skills to learn about key concepts as they explore and enhance their understanding of free enterprise.

JA Finance Park lessons address fundamental financial literacy and economic concepts, explore career interests and opportunities, and develop work-readiness skills. The lessons culminate in a hands-on budgeting simulation that includes decisions related to income, expenses, savings, and credit.

The JA Finance Park program provides two curriculum levels: Entry Level and Advanced. The Entry Level curriculum is geared towards students who are new to personal finance or have never taken a financial literacy class. The JA Finance Park Advanced curriculum is geared towards high school students, and those with some prior knowledge of personal finances, allowing students a peek at their future financial decisions. All curriculum options provide educators a method of delivery that will best meet the needs of their students and culminate with a visit to JA Finance Park, a realistic on-site or mobile facility, where students engage with volunteers and put into practice what they've learned by developing a personal budget. JA Finance Park simulation is also available virtually in the classroom,

JA Finance Park Entry Level offers three implementations' options:

- Traditional classroom format educator-led presentation
- Project-Based Learning (PBL) format structured to include student group and independent work and a culminating project
- Student-self guided format designed for remote implementation and independent learning

JA Finance Park Advanced offers a teacher-led blended classroom curriculum with a number of optional self-guided extension activities.



Unit Description and Learning	California Social	CA CTE Career Ready	English Language	Math
Objectives	Studies Standards	Practices	Arts	
You must have money to spend money. Students need to understand this fundamental concept of earning and spending if they are to grasp the importance of sound personal finance. This unit introduces students to bank services and practices that will help them to be successful in JA BizTown and in life.  Objectives:  Students will:  Extrapolate services offered by financial institutions  Complete a bank account application  Demonstrate an ability to endorse a paycheck  Complete a deposit ticket  Maintain a check register correctly  Describe the consequences of insufficient funds  Write and sign checks  State the benefit of an interestearning savings account  Explain how money in a savings account grows  Explore the differences between checks, debit cards, and credit cards  Explain how money changes hands when a debit card is used  Demonstrate use of a check register to record a debit purchase	Instructional Practice for Grades Six Through Eight  Economics  To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources.	1. Apply appropriate technical skills and academic knowledge.  • use the knowledge and skills acquired through experience and education  • make connections between abstract concepts with real-world applications  • recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.  6. Practice personal health and understand financial literacy.  • understand that financial literacy leads to a secure future that enables career success.	Grade 4 RI.4.3 RI.4.4 RI.4.5 RI.4.7 SL.4.1 SL.4.3 L.4.4  Grade 5 RI.5.4 RI.5.5 RI.5.7 SL.5.1 L.5.1 L.5.3 L.5.4 Grade 6 RI.6.7 SL.6.1 SL.6.2 L.6.1 L.6.3 L.6.4	Grade 4 4.NBT.3 4.NBT.4  Grade 5 5.NBT.5 5.NBT.7  Grade 6 6.NS.3  Mathematical Practices 4-6 1-7



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
		•		Grade 4 4.MD.4 Grade 5 5.MD.2 Mathematical Practices 4-6 1 2 4



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Unit 3: Work Readiness  Citizens learn how their interests and skills can lead to exciting careers. They have an opportunity to assess their own skills and interests and to see what kinds of jobs are available at JA BizTown. They have an opportunity to fill out a job application and experience the job interview process.  Objectives:  Students will:  Recognize their interests and skills Explain the relevance of interests and skills in career exploration and planning Distinguish the differences among the four primary career types: people, ideas, data, and things Categorize STEM careers into different types Demonstrate appropriate workplace behaviors Define resume, job interview, and applicant Complete a job application Model appropriate business greetings Demonstrate proper interview skills	Instructional Practice for Grades Six Through Eight Civics and Government Students develop the ability to apply civic virtues and democratic principles in school and community settings.	3. Develop an education and career plan aligned with personal goals.  • take personal ownership of their educational and career goals and manage their individual plan to attain these goals.  • recognize the value of each step in the educational and experiential process,  • Utilize critical thinking to make sense of problems and persevere in solving them.  • recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.  • thoughtfully investigate the root cause of a problem prior to introducing solutions.  • carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.	Grade 4 RI.4.4 SL.4.1 L.4.1 L.4.2 L.4.4 L.4.6  Grade 5 RI.5.4 SL.5.1 L.5.1 L.5.2 L.5.4 L.5.6 Grade 6 SL.6.1 L.6.1 L.6.2 L.6.4 L.6.6	Grade 4 4.MD.4  Grade 5 5.MD.2  Mathematical Practices 4-6 2 4-6



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Unit 4: Business Management Citizens prepare for their visit to JA BizTown by working in business teams to learn about key factors in operating a business, such as teamwork, operation costs, pricing, and advertising.  Objectives: Students will:  Describe costs associated with operating a business Calculate business expenses Use teamwork to create a paragraph that describes a business Define selling price, revenue, and inventory Describe factors that affect selling price Explain the relationship between revenue, costs, and profit Define advertising Describe characteristics of effective advertising Acknowledge how effective teamwork and cooperation enhance business teams Appreciate how careful completion of details ensures a more successful JA BizTown visit	Instructional Practice for Grades Six Through Eight Economics Students learn how to interpret basic indicators of economic performance and conduct cost—benefit analyses [of economic and political issues.]	8. Model integrity, ethical leadership, and effective management.  • consistently act in ways that align with personal and community-held ideals and principles.  • employ ethical behaviors and actions that positively influence others.  • demonstrate a clear understanding of integrity and act on this understanding in every decision. use a variety of means to positively impact the direction and actions of a team or organization  • recognize the short-term and long-term effects that management's actions and attitudes can have on productivity, morale, and organizational culture  1. Work productively in teams while integrating cultural and global competence.  • contribute positively to every team, as both team leaders and team members.  • interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.  2. Demonstrate creativity and innovation  • recommend ideas that solve problems in new and different ways and contribute to the improvement of the organization.	Grade 4 W.4.1 W.4.2 W.4.4 SL.4.1 L.4.3 L.4.4 L.4.6 Grade 5 W.5.1 W.5.2 W.5.4 SL.5.1 L.5.3 L.5.4 L.5.6 Grade 6 W.6.1 W.6.4 SL.6.1 L.6.3 L.6.4 L.6.6	Grade 4 4.NBT.5 Grade 5 5.NBT.5 Grade 6 6.NS.2 6.NS.3  Mathematical Practices 4-6 1-7



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Unit 5: Visit and Debrief Citizens participate in the JA BizTown simulation and then return to class for a debriefing lesson to ensure they have a well-rounded learning experience. The debrief lesson allows citizens to reflect on their JA BizTown experience and further identify the relevance of classroom learning to their future plans and goals.  Objectives: Students will:  Function in their job capacity at JA BizTown  Manage their personal finances and time  Carry out responsibilities of citizenship, such as voting and obeying laws  Evaluate team performance at JA BizTown  Explain the circular flow of economic activity  Describe how citizens use financial institutions  Describe how citizens work within a quality business	Instructional Practice for Grades Six Through Eight Economics Students learn how to interpret basic indicators of economic performance and conduct cost—benefit analyses of economic and political issues.	<ul> <li>3. Work productively in teams while integrating cultural and global competence.</li> <li>contribute positively to every team, as both team leaders and team members.</li> <li>apply an awareness of cultural differences.</li> <li>interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.</li> <li>4. Demonstrate creativity and innovation</li> <li>recommend ideas that solve problems in new and different ways and contribute to the improvement of the organization.</li> <li>consider unconventional ideas and suggestions by others as solutions to issues, tasks, or problems.</li> <li>discern which ideas and suggestions may have the greatest value.</li> <li>seek new methods, practices, and ideas from a variety of sources and apply those ideas to their own workplace practices.</li> </ul>	Grade 4 W.4.1 SL.4.1 SL.4.4 L.4.1 L.4.6 Grade 5 W.5.1 SL.5.1 L.5.6 Grade 6 W.6.1 SL.6.1 SL.6.4 L.6.1 L.6.4	Grade 5 5.NBT.5  Mathematical Practices 4-6 1-7



# JA Biz Town Adventures

Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Adventure One: CEO  AS CEO students discover some of the responsibilities of running a business. They match their interests and skills to choose a corporation to lead, use the company's mission statement to make a strategic decision, explore market analysis to identify a target market, compare applicant resumes to make a hiring decision while considering the company budget, and compile a letter to encourage customers.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Compare potential customers Identify target market Make a strategic decision Identify points in a mission statement Compare applicant resumes Make a budget-based decision Create a letter by making appropriate word choices	Instructional Practice for Grades Six Through Eight Economics To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources. The economic reasoning skills that middle school students need include the ability to explain how economic decisions affect the well-being of individuals, businesses, and society.	<ul> <li>5. Apply appropriate technical skills and academic knowledge.</li> <li>use the knowledge and skills acquired through experience and education</li> <li>make connections between abstract concepts with realworld applications a</li> <li>recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.</li> </ul>	Grade 4 RI.4.1-5 RI.4.7,10 W.4.2b,2d,2e W.4.8 SL.4.3 L.4.4,6  Grade 5 RI.5.1-5 RI.5.7,10 W.5. 2b,2d,2e W.5.8 SL.5.3 L.5.4-6	4.oa.1 4.nbt.4
Adventure Two CFO  As CFO students make budget decisions following a decision-making process and mathematical formula. They determine how much to charge for their services and which companies' services offer the best value. They explore the need for cyber insurance to prevent online security breaches and review the company's mission statement.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Deduct taxes to calculate net pay Determine price of items to make a profit using a formula Compare costs to make budget decisions Read terms and conditions to compare offers Evaluate proposals as part of a decision-making process	Instructional Practice for Grades Six Through Eight Economics To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources. The economic reasoning skills that middle school students need include the ability to explain how economic decisions affect the wellbeing of individuals, businesses, and society.	<ul> <li>4. Apply technology to enhance productivity.</li> <li>find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems.</li> <li>become flexible and adaptive in acquiring and using new technology.</li> <li>understand the environmental, social, and economic impacts of decisions.</li> <li>understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment.</li> </ul>	Grade 4 RI.4.1-5 RI.4.7,10 W.4.2b,2d,2e W.4.8 SL.4.3 L.4.4,6 Grade 5 RI.5.1-5 RI.5.7,10 W.5. 2b,2d,2e W.5.8 SL.5.3 L.5.4-6	4.oa.1 4.nbt.1-2 4.nbt.3 4.nbt.4-6 4.nf.5-6 5.nbt.1-2 5.nbt.4-5



# JA Biz Town Adventures

Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Adventure Three: Marketing Director  As Marketing Director, students use their knowledge of skills and interests to choose a company to work for. They identify an idea for a new product or service and use a decision-making strategy to refine their idea, identify a target market, and plan an advertising campaign that is consistent with the business mission statement.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Identify an idea for a new product or service  Attempt to resolve solutions to customer pain points Identify characteristics of target markets Explore advertising avenues and marketing tools Plan a marketing campaign Compare cost effectiveness of different advertisements Examine fine print on contracts	Instructional Practice for Grades Six Through Eight Economics To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources. The economic reasoning skills that middle school students need include the ability to explain how economic decisions affect the wellbeing of individuals, businesses, and society.	1. Demonstrate creativity and innovation  • recommend ideas that solve problems in new and different ways and contribute to the improvement of the organization.  • consider unconventional ideas and suggestions by others as solutions to issues, tasks, or problems.	Grade 4 RI.4.1-5 RI.4.7,8,10 SL.4.3 L.4.4,6 Grade 5 RI.5.1-5 RI.5.7,8,10 SL.5.3 L.5.4-6	4.oa.1 4.nbt.4 5.nbt.1-2
Adventure Four: Sales Manager  Once the Sales manager chooses which company he or she will represent, they will be lead through decision making and problem-solving processes to make hiring and customer service decisions based on budget and work ethic parameters.  Objectives:  Students will:  Use knowledge of skills and interests to select a company Explore traits that convey good work ethic Compare resumes Use a decision-making process to make hiring decisions Use a problem-solving process to improve customer service	Instructional Practice for Grades Six Through Eight Economics To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources. The economic reasoning skills that middle school students need include the ability to explain how economic decisions affect the well-being of individuals, businesses, and society.	5. Utilize critical thinking to make sense of problems and persevere in solving them.  • recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.	Grade 4 RI.4.1-5 RI.4.7,10 W.4.2b,2d,2e W.4.8 SL.4.3 L.4.4,6 Grade 5 RI.5.1-5 RI.5.7,10 W.5. 2b,2d,2e W.5.8 SL.5.3 L.5.4-6	4.oa.1 4.nbt.1-2 4.nbt.3 4.nbt.4-6 4.nf.5-6 5.nbt.1-2 5.nbt.4-5



# JA Biz Town Adventures

Unit Description and Learning	California Social	CA CTE Career	English Language	Math
Objectives	Studies Standards	Ready Practices	Arts	
Adventure Five: Consumer  As consumer, students make financial decisions and choices having to do with bank accounts and types of payments. They learn to keep a transaction register, calculate net pay, choose needs over wants, and set and re-evaluate a budget.  Objectives:  Students will:  Define gross pay and net pay and calculate net pay Identify services offered by financial institutions.  Explore a bank account application Identify parts of a transaction register Explain the importance of a savings account Explore the differences between checks, debit cards, and credit cards and other forms of electronic payments.  Explain how money changes hands when a debit card or electronic payment form is used.  Demonstrate use of a transaction register to record a debit purchase. Distinguish between needs and wants Create a budget based on monthly income Use fixed costs and needs to make budget decisions Make shopping decisions based on budget and opportunity cost	Instructional Practice for Grades Six Through Eight Economics To make effective economic decisions, students need to understand how individuals, businesses, governments, and societies use human, physical, and natural resources. The economic reasoning skills that middle school students need include the ability to explain how economic decisions affect the well- being of individuals, businesses, and society.	<ul> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> <li>understand the environmental, social, and economic impacts of decisions.</li> <li>understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment.</li> </ul>	Grade 4 RI.4.1-5 RI.4.7,10 SL.4.3 L.4.4,6  Grade 5 RI.5.1-5 RI.5.7,10 SL.5.3 L.5.4-6	4.oa.1 4.nbt.1-2 4.nbt.3 4.nbt.4 5.nbt.1-2



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts	Math
Students recognize the fundamental role that income plays in their personal finances and the factors that affect income and take-home pay. They discover how their decisions about education and careers impact their potential income and quality of life.  Objectives:  Students will:  Rate their interests, abilities, and values.  Determine work preferences and match them to career choices  Define taxes and explain their purpose and impact on income Figure net monthly income	Instructional Practice for Grades Six Through Eight Civics and Government Students develop the ability to apply civic virtues and democratic principles in school and community settings.  Economics They should understand that there are benefits and costs of government policies and that those benefits and costs affect individuals and groups differently	1. Apply appropriate technical skills and academic knowledge.  • use the knowledge and skills acquired through experience and education  • make connections between abstract concepts with realworld applications a  • recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.  6. Practice personal health and understand financial literacy.  • understand that financial literacy leads to a secure future that enables career success.	Grade 6 SL.6.1 L.6.1 L.6.3 L.6.4  Grade 7 SL.7.1 L.7.1 L.7.3 L.7.4  Grade 8 SL.8.1 L.8.1 L.8.3 L.8.4  Grades 9-10 SL.9-10.1 L.9-10.1 L.9-10.4	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 SP.6.1 SP.6.2 Grade 7 RP.7 R2.b NS.7.2 NS.7.3 EE.7.1 EE.7.2
Unit 2: Saving, Investing and Risk Management  Students explore and compare saving and investing options as part of their overall financial planning. They also examine risk and how insurance may help protect savings from both planned and unplanned events.  Objectives:  Students will:  Identify the benefits of saving a portion of income for future use  Explain short- and long-term saving options  Explain some of the advantages and disadvantages of various saving and investing options  Assess personal risk and risk management	Instructional Practice for Grades Six Through Eight  Economics Students should explain how economic decisions affect the wellbeing of individuals, businesses, and society	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> </ul>	Grade 6 RI.6.2 SL.6.1 L.6.1 L.6.3 L.6.4  Grade 7 RI.7.2 SL.7.1 L.7.3 L.7.4  Grade 8 SL.8.1 L.8.1 L.8.3 L.8.4  Grades 9-10 SL.9-10.1 L.9-10.1 L.9-10.4	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 SP.6.1 SP.6.2 Grade 7 RP.7 R2.b NS.7.2 NS.7.3 EE.7.1 EE.7.2 SP.7.5



Unit Description and Learning	California Social Studies	CA CTE Career Ready	English	Math
Objectives	Standards	Practices	Language Arts	
Unit 3: Debit and Credit  Students compare financial institutions and their services. Through discussion and a game activity, they weigh the advantages and disadvantages of debit and credit. Students also examine the role that credit scores and credit reporting have on personal finances.  Objectives:  Students will:  Define financial institutions and identify the services they provide Examine debit and credit cards and their use Explain the benefits and common pitfalls of credit cards Explain the benefits of debit cards Define credit score and describe how it influences the ability to get credit and borrow money	Instructional Practice for Grades Six Through Eight Economics  They should understand that people voluntarily exchange goods and services when both parties expect to gain as a result of the trade, that markets facilitate the production and exchange of goods and services, that there are benefits and costs of government policies and that those benefits and costs affect individuals and groups differently.  Economics  Students should explain how economic decisions affect the wellbeing of individuals, businesses, and society	<ol> <li>Communicate clearly, effectively, and with reason</li> <li>communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods.</li> <li>skillfully interact with others</li> <li>use active listening skills</li> <li>speak clearly and with purpose,</li> <li>Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> <li>Act as a responsible citizen in the workplace and the community.</li> <li>understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others.</li> <li>Become aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions.</li> </ol>	Grade 6 SL.6.1 SL.6.2  Grades 9-10 L.9-10.1 L.9-10.4  Grades 11-12 SL.11-12.1 L.11-12.1 L.11-12.4	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 Grade 7 RP.7.R2.b NS.7.3 SP.7.5 Grade 8 G.8 SP.8.2



Unit Description and Learning	California Social Studies	CA CTE Career Ready	English	Math
Objectives	Standards	Practices	Language Arts	
Unit 4: Budget+  Students recognize the importance of spending wisely to achieve financial success and the value of creating and maintaining a budget.  Objectives:  Students will:  Categorize spending by needs and wants  Compare teen and adult spending patterns  Determine which categories belong in a budget  Relate the need to save money to meet goals  Prepare a budget using goals and income	Instructional Practice for Grades Six Through Eight  Economics  Students should explain how economic decisions affect the wellbeing of individuals, businesses, and society.	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> <li>9. Work productively in teams while integrating cultural and global competence.</li> <li>contribute positively to every team, as both team leaders and team members.</li> <li>apply an awareness of cultural differences.</li> <li>interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.</li> </ul>	Grade 6 RI.6.1 SL.6.1 L.6.3 L.6.4  Grade 7 RI.7.1 SL.7.1 L.7.3 L.7.4  Grade 8 RI.8.1 SL.8.1 L.8.3 L.8.4  Grades 9-10 SL.9-10.1 L.9-10.1 L.9-10.4	Grade 6 NS.6.2 NS.6.3 NS.6.5 Grade 7 NS.7.2 NS.7.3 EE.7.1 EE.7.2



Unit Description and Learning	California Social Studies	CA CTE Career Ready	English	Math
Objectives	Standards	Practices	Language Arts	
Unit 5: Simulation and Debriefing  Students participate in the JA Finance Park simulation. They put into action all they have learned in the classroom by making important spending decisions and maintaining a balanced budget. Following their simulation experience, students participate in a reflective assessment.  Objectives:  Students will:  Create a family budget using hypothetical life situations  Make saving and investment decisions  Reflect on their simulation experience	Instructional Practice for Grades Six Through Eight  Economics  Students should explain how economic decisions affect the wellbeing of individuals, businesses, and society.  They should understand that people voluntarily exchange goods and services when both parties expect to gain as a result of the trade, that markets facilitate the production and exchange of goods and services, that there are benefits and costs of government policies and that those benefits and costs affect individuals and groups differently.	<ol> <li>Apply appropriate technical skills and academic knowledge.</li> <li>use the knowledge and skills acquired through experience and education</li> <li>make connections between abstract concepts with realworld applications a</li> <li>recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.</li> <li>Act as a responsible citizen in the workplace and the community.</li> <li>understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others.</li> <li>Become aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions.</li> </ol>	Grade 6 RI.6.1 W.6.1 W.6.4 W.6.9  Grade 7 RI.7.1 W.7.1 W.7.4 W.7.9  Grade 8 RI.8.1 W.8.1 W.8.4 W.8.9  Grades 9-10 RI.9-10.1 W.9-10.4 W.9-10.9	Grade 6 RP.6.3b NS.6.2 NS.6.3 NS.6.5 Grade 7 RP.7.R2.b NS.7.2 NS.7.3



Unit Description and Learning	California Social Studies	CA CTE Career Ready Practices	English
Objectives	Standards		Language Arts
Unit 1: Income  Students recognize the fundamental role of income in their personal finances and the factors that affect income and take-home pay. Through Project-Based Learning (PBL), students understand how the decisions they make about education and careers have an impact on their potential income and quality of life.  Objectives:  Students will:  Tell the difference between abilities, interests, work preferences, and values  Identify career interests and goals as a way to earn future income  Define taxes and explain their purpose and impact on income (salaries and wages, interest, profit for business owners, etc.)  Calculate NMI (net monthly income) income tax (including state income tax), Social Security, and Medicare	12.1 Students understand common economic terms and concepts and economic reasoning.  1. Examine the causal relationship between scarcity and the need for choices.	<ol> <li>Apply appropriate technical skills and academic knowledge.</li> <li>use the knowledge and skills acquired through experience and education</li> <li>make connections between abstract concepts with real-world applications a</li> <li>recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.</li> <li>Develop an education and career plan aligned with personal goals.</li> <li>take personal ownership of their educational and career goals and manage their individual plan to attain these goals.</li> <li>recognize the value of each step in the educational and experiential process,</li> <li>understand that nearly all career paths require ongoing education and experience to adapt to practices, procedures, and expectations of an ever-changing work environment</li> <li>Employ valid and reliable research strategies.</li> <li>employ research practices to plan and carry out investigations, create solutions, and keep abreast of the most current findings related to workplace environments and practices.</li> <li>use a reliable research process to search for new information and confirm the validity of sources when considering the use and adoption of external information or practices.</li> </ol>	Grades 9-10 RI .9-10.4 W. 9-10. 1,4 SL. 9-10. 1 L.9-10. 1,4 Grades 11-12 RI 11/12.4 W.11/12. 1,4 SL.11/12. 1 L.11/12. 1,4



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts
Unit 2: Saving, Investing and Risk Management  Students explore savings and compare investments as part of their overall financial planning. They also examine risk and how insurance may help protect savings from both planned and unplanned events.  Objectives:  Students will:  Identify the benefits of saving a portion of income for future use Explain short- and long-term saving options Explain some of the advantages and disadvantages of savings options and investment vehicles Assess personal risk and risk management	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards Junior Achievement USA (ja.org)	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> </ul>	Grades 9-10 RI .9-10.1 W. 9-10. 1,4,9 SL. 9-10. 1 L.9-10. 1,4 Grades 11-12 RI .11-12. 1 W.11-12. 1,4,9 SL11-12. 1 L.11-12. 1,4
Unit 3: Debit and Credit  Students compare financial institutions and their services; examine the value of credit scores; and interpret the effect of creditworthiness.  Objectives:  Students will:  Describe the types of financial institutions and the services they provide  Explain debit and credit cards and their uses  Identify the advantages and disadvantages related to credit and debit cards  Give examples of the best ways to build credit  Demonstrate why credit scores are important		2. Communicate clearly, effectively, and with reason.  • communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods.  • skillfully interact with others  • use active listening skills  • speak clearly and with purpose  7. Act as a responsible citizen in the workplace and the community.  • understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others.  • Become aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions.	Grades 9-10 SL. 9-10.1,4 L.9-10. 1,4 Grades 11-12 SL11-12.1,4 L.11-12.1,4



Unit Description and Learning	California Social Studies	CA CTE Career Ready Practices	English
Objectives	Standards		Language Arts
Unit 4: Budget+  This unit provides an opportunity for students to set financial goals, experience budgeting, and compare sample budgets before they are confronted with the financial responsibilities of being and adult.  Lessons focus on classifying income and expenses and staying with a plan. In each of the PBL lessons, integration of technology is required. During the final lesson, students explain the value of planning their spending and maintaining a balanced budget.  Objectives:  Students will:  Categorize spending by needs and wants  Determine which categories belong in a budget  Distinguish between different kinds of budgets  Prepare a budget using goals and income	12.1 Students understand common economic terms and concepts and economic reasoning.  1. Examine the causal relationship between scarcity and the need for choices.  2. Explain opportunity cost and marginal benefit and marginal cost.	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> <li>9. Work productively in teams while integrating cultural and global competence.</li> <li>apply an awareness of cultural differences.</li> <li>interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.</li> <li>contribute positively to every team, as both team leaders and team members.</li> </ul>	Grades 9-10 RI .9-10.1 SL. 9-10.1 L.9-10.1,4 Grades 11-12 RI .11-12.1 SL11-12.1 L.11-12.1,4



Unit Description and Learning	California Social Studies	CA CTE Career Ready Practices	English
Objectives	Standards		Language Arts
Unit 5: Simulation and Debriefing  Students participate in the JA Finance Park simulation. They put into action all they have learned in the classroom by making important spending decisions and maintaining a balanced budget. Students then use the knowledge and skills gained from the JA Finance Park lessons to create a portfolio and presentation that answer the following driving question: What do I need to do today to accomplish what I want in the future?  Objectives:  Students will:  Create a family budget using hypothetical life situations Make saving and investment decisions Demonstrate understanding of the importance of making smart financial decisions now that will last throughout their lifetimes Articulate thoughts and ideas effectively using oral, written, and nonverbal communication skills in a variety of forms and contexts Demonstrate originality and creativity Build confidence, self-esteem, and teamwork skills		1. Apply appropriate technical skills and academic knowledge.  • use the knowledge and skills acquired through experience and education  • make connections between abstract concepts with real-world applications a  • recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.  2. Communicate clearly, effectively, and with reason.  • communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods.  • skillfully interact with others  • use active listening skills  • speak clearly and with purpose,  • consider the audience for their communication and prepare accordingly to ensure the desired outcome.	Grades 9-10 RI .9-10.1,4,8 W. 9-10.1 W. 9-10.4-9 SL. 9-10.1 SL.9-10.4-6 L.9-10.1-6  Grades 11-12 RI .11-12.1,4,8 W.11-12.1 W. 11-12.4-9 SL.11-12. 1 SL.11-12.1-6



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts
Theme 1: Employment and Income  Foundation 1 Career Cluster  Students learn about the 16 career clusters and how their own interests and skills can help them determine a career pathway  Objectives:  Students will:  Examine careers and corresponding career clusters.  Apply interests and skills to specific career clusters.  Research possible careers within a chosen career cluster.  Analyze how interests and skills may relate to a specific career cluster.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards Junior Achievement USA (ja.org)	<ul> <li>3. Develop an education and career plan aligned with personal goals.</li> <li>take personal ownership of their educational and career goals and manage their individual plan to attain these goals.</li> <li>recognize the value of each step in the educational and experiential process</li> <li>7. Employ valid and reliable research strategies.</li> <li>employ research practices to plan and carry out investigations, create solutions, and keep abreast of the most current findings related to workplace environments and practices.</li> <li>use a reliable research process to search for new information and confirm the validity of sources when considering the use and adoption of external information or practices.</li> </ul>	RI.9-10. 1,4 W.9-10. 2,4,6,7,8 SL 9-10. 1,2,4,5,6 L 9-10. 1-6 RI.11-12. 1,4 W.11-12. 2,4,6,7,8 SL 9-10. 1,2,4,5,6 L 11-12. 1-6
Theme 2: Employment and Education  The Value of Education  Students learn about the time commitments, costs and benefits of post-secondary education options. Then they compete to find four occupations from the Occupational Outlook Handbook with the highest return on investment.  Objectives:  Students will:  Identify the benefits of postsecondary education, including trade schools and military service.  Identify the income projection for a variety of careers.  Calculate the return on the educational investment for different occupations using the Occupational Outlook Handbook from the Bureau of Labor Statistics.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards Junior Achievement USA (ja.org)	1. Apply appropriate technical skills and academic knowledge.  • use the knowledge and skills acquired through experience and education  • make connections between abstract concepts with real-world applications  • recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.  3. Develop an education and career plan aligned with personal goals.  • take personal ownership of their educational and career goals and manage their individual plan to attain these goals.  • recognize the value of each step in the educational and experiential process,	RI.9-10. 1,4 SL 9-10. 1,2,4,5,6 L 9-10. 1-6 RI.11-12. 1,4 SL 9-10. 1,2,4,5,6 L 11-12. 1-6



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts
Theme 3: Financial Responsibility and Decision Making Financial Decision Making Students learn a process for making decisions and recognize the responsibilities associated with personal financial decisions.  Objectives: Students will:  Use rational and considered decision-making steps to select financial goals and priorities. Explain how decisions made today can impact the future	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	<ul> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> <li>7. Act as a responsible citizen in the workplace and the community.</li> <li>understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others.</li> <li>Become aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions.</li> </ul>	RI.9-10. 1,4 W.9-10. 1,4 SL 9-10. 1,2,5 L 9-10. 1- 6 RI.11-12. 1,4 W.11-12. 1,4 SL 9-10. 1,2,5 L 11-12. 1- 6
Theme 4: Planning and Money Management  Next-Level Budgeting  Students explore the differences between needs and wants, and then learn about the parts of a budget and the importance of budgeting.  Objectives:  Students will:  Recognize some of the reasons why people might spend more than they earn.  Identify and use parts of a budget.  List the long-term effects of overspending.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards Junior Achievement USA (ja.org)	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>9. Work productively in teams while integrating cultural and global competence.</li> <li>contribute positively to every team, as both team leaders and team members.</li> <li>apply an awareness of cultural differences.</li> <li>interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.</li> </ul>	RI.9-10 1,4 SL 9-10 1,2 L 9-10 1- 6 RI.11-12 1,4 SL 9-10 1,2 L 11-12 1- 6



Unit Description and Learning Objectives	California Social Studies Standards	CA CTE Career Ready Practices	English Language Arts
Theme 5: Risk Management and Insurance  Insurance  Students analyze the conditions under which it is appropriate for young adults to have life, health, and disability insurance.  Objectives: Students will:  Recognize strategies for managing risk.  List the benefits of having insurance for risk management.  Identify conditions under which it is appropriate for young adults to have life, health, and disability insurance.  Compare insurance policies.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	<ul> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> <li>12. Understand the environmental, social, and economic impacts of decisions.</li> <li>understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment.</li> </ul>	RI.9-10 1,4 W.9-10 1,2,4,6,7,8 SL 9-10 1,2,4,5 L 9-10 1-6 RI.11-12 1,4 W.11-12 2,4,6,7,8 SL 9-10 1,2,4,5 L 11-12 1-6
Investing for the Future  Students learn about different types of investments and collaborate to build a diversified investment portfolio.  Objectives: Students will:  Recognize different investment options. Compare the benefits and risks of various investment options. Create a diversified investment portfolio that maximizes profit	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	<ul> <li>6. Practice personal health and understand financial literacy.</li> <li>understand that financial literacy leads to a secure future that enables career success.</li> <li>9. Work productively in teams while integrating cultural and global competence.</li> <li>contribute positively to every team, as both team leaders and team members.</li> <li>apply an awareness of cultural differences.</li> <li>interact effectively and sensitively with all members of the team and find ways to increase the engagement and contribution of other members.</li> <li>12. Understand the environmental, social, and economic impacts of decisions.</li> <li>understand the interrelated nature of their actions and regularly make decisions that positively impact other people, organizations, the workplace, and the environment.</li> </ul>	RI.9-10 1,4 W.9-10 1,8 SL 9-10 1,2,5 L 9-10 1-6 RI.11-12 1,4 W.11-12 1,8 SL 9-10 1,2,5 L 11-12 1-6



Unit Description and Learning	California Social Studies	CA CTE Career Ready Practices	English Language
Objectives	Standards		Arts
Theme 7: Simulation and Debrief Students participate in the JA Finance Park simulation then reflect on the activities they participated in during the simulation and engage in an activity to connect their learnings and takeaways from the JA Finance Park simulation to their future career and money management goals.  Objectives: Students will:  Identify key learnings from the JA Finance Park simulation.  Analyze and apply lessons learned to future career and money management goals.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	2. Communicate clearly, effectively, and with reason  • communicate thoughts, ideas, and action plans with clarity, using written, verbal, electronic, and/or visual methods.  • skillfully interact with others  • use active listening skills  • speak clearly and with purpose,  • consider the audience for their communication and prepare accordingly to ensure the desired outcome.	RI.9-10 1,4 W.9-10 1,2,4,6,7,8 SL 9-10 1,2,4,5,6 L 9-10 1-6 RI.11-12 1,4 W.11-12 1,2,4,6,7,8 SL 9-10 1,2,4,5,6 L 11-12 1-6



Extension Details	Extension Objectives	California Social Studies Standards	CA CTE Career Ready Practices
The IRS W-4 Form  Students learn about the process of withholding money for taxes on their paychecks. They can use a tax estimator to determine how much income to withhold for taxes, discover where their tax dollars are spent, and are introduced to tax exemptions. Students use the IRS website to locate the W-4 form and answer some specific questions.	Students will:  Explain the purpose of the W-4 form. Examine the employee sections of the W-4 form	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	6. Practice personal health and understand financial literacy.  • understand that financial literacy leads to a secure future that enables career success.  8. Model integrity, ethical leadership, and effective management.  • consistently act in ways that align with personal and community-held ideals and principles.  • employ ethical behaviors and actions that positively influence others.
My Work Values and Responsibilities  Students compare two employees to see the importance of soft skills and strong work ethic, and then they learn why work ethic is important to employers. They are challenged to make ethical decisions in the workplace, and they also draft answers to mock interview questions addressing their work ethic.	Students will:  Recognize the importance of having a good work ethic and making good choices, including ethical decisions, in the workplace.  Explain why certain decisions made at work, such as taking excessive sick days, having unexcused absences, or arriving late, have negative consequences.		<ul> <li>7. Act as a responsible citizen in the workplace and the community.</li> <li>• understand the obligations and responsibilities of being a member of a community and demonstrate this understanding every day through their interactions with others.</li> <li>• Become aware of the impacts of their decisions on others and the environment around them, and they think about the short-term and long-term consequences of their actions.</li> </ul>
Job Loss  Students are introduced to factors that can lead to job loss. They learn which professions are likely to be more affected by specific factors and compare two worker scenarios. Students see how being prepared can help minimize job loss stress and they sketch out a plan to prepare for a possible job loss.	Students will:  Recognize factors that can lead to job loss, including economic downturns (layoffs, natural disasters, foreclosure), globalization, and automation.  Develop a plan for preparing for job loss.  Identify professional development and job retraining opportunities to help when job loss happens.		3. Develop an education and career plan aligned with personal goals.  • take personal ownership of their educational and career goals and manage their individual plan to attain these goals.  • recognize the value of each step in the educational and experiential process,  • understand that nearly all career paths require ongoing education and experience to adapt to practices, procedures, and expectations of an everchanging work environment.



Extension Details	Extension Objectives	California Social Studies Standards	CA CTE Career Ready Practices
Entrepreneurial Strengths and Talents  Students are introduced to entrepreneurial characteristics and how they help in business. They take a self-assessment and create a plan to improve their entrepreneurial skills.	Students will:  Identify the characteristics of a successful entrepreneur. Examine personal entrepreneurial qualifications and characteristics.  Develop a plan for building entrepreneurial skills.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	8. Model integrity, ethical leadership, and effective management.  • consistently act in ways that align with personal and community-held ideals and principles.  • employ ethical behaviors and actions that positively influence others.
Career Decisions  Students create a plan based on their interests and talents and learn how to set goals to help them achieve that plan.	Students will:  Use a process to develop a career plan.  Identify career choices that match interests and abilities  Develop a SMART goal to help achieve a chosen career.		<ul> <li>3. Develop an education and career plan aligned with personal goals.</li> <li>take personal ownership of their educational and career goals and manage their individual plan to attain these goals.</li> <li>recognize the value of each step in the educational and experiential process,</li> <li>understand that nearly all career paths require ongoing education and experience to adapt to practices, procedures, and expectations of an ever-changing work environment.</li> </ul>
Grades Count!  Students consider the consequence of grades and other factors and their effects on college options and scholarships.	Students will:  Reflect on their current GPA and course selections in light of key factors that influence college admissions. Calculate a possible GPA based on potential new courses. List the positive steps they can take to be successful with potential new courses and improve the chance of getting into a college of their choice.		Apply appropriate technical skills and academic knowledge.     use the knowledge and skills acquired through experience and education     make connections between abstract concepts with real-world applications a     recognize the value of academic preparation for solving problems, communicating with others, calculating measures, and performing other work-related practices.



Extension Details	Extension Objectives	California Social Studies Standards	CA CTE Career Ready Practices
Paying for Postsecondary Education Students explore how to pay for postsecondary education, a major financial decision that will impact their finances for years to come.	Students will:  Identify a savings goal and plan. Contrast grants and scholarships with student loans. Explain the responsibilities associated with student loan debt.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards Junior Achievement USA (ja.org)	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>• recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>• thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>• carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> </ul>
Applying for Financial Aid with FAFSA Students learn how to complete the Free Application for Federal Student Aid (FAFSA) form to apply for financial aid for college.	Students will:  Explain the rationale for completing the FAFSA form.  Identify the resources and information required for the FAFSA form.  Develop an action plan for completing the FAFSA form.		4. Apply technology to enhance productivity.  • find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems.  • become flexible and adaptive in acquiring and using new technology.
Interpreting a Financial Aid Award Letter Students learn how to interpret a financial aid award letter and negotiate for more aid	Students will:  Recognize the options available upon receiving a financial aid award letter.  Analyze the parts of a financial aid award letter.  Identify effective strategies for negotiating additional financial aid.		<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>• recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>• thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>• carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> </ul>



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Planning for Financial Success  Students use critical thinking skills and design to communicate the benefits of financial goal planning.	Students will:  Recognize the steps for financial goal planning. Identify a financial goal and develop a plan to reach it.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.
Buying Your First Car Students learn to be smart consumers when purchasing a new or used car	Students will:  Compare benefits of buying and leasing a car.  Identify costs associated with buying and owning a car.  Explain benefits of buying new and used cars.  Analyze costs and features of several vehicles to identify the best car for one's needs.		<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> </ul>
Sales and Property Taxes Students determine the impact taxes have on financial decision making.	Students will:  Explain what taxes are used for.  Recognize different types of taxes.  Analyze the impact of taxes on financial decisions, such as buying a car or a home.		<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> </ul>
Philanthropy Students consider the emotional, social, and financial benefits of charitable giving as part of creating a personal financial plan.	Students will:  Explain the difference between philanthropy and charity.  Express how society benefits when others donate money for worthy causes.  Evaluate how philanthropy fits within a personal financial plan.  Clarify how charitable giving may have tax benefits.		6. Practice personal health and understand financial literacy.  • understand that financial literacy leads to a secure future that enables career success.  8. Model integrity, ethical leadership, and effective management.  • consistently act in ways that align with personal and community-held ideals and principles.  • employ ethical behaviors and actions that positively influence others.



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
My Financial Future and Debt  Students learn how to use credit responsibly, why they should keep debt low, and why credit scores matter.	Students will:  Recognize the effects of late or missed payments. Explain the effect of debts on a person's net worth. Distinguish between good use and misuse of credit cards.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	<ul> <li>5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>recognize problems in the workplace, understand the nature of the problems, and devise effective plans to solve the problems.</li> <li>thoughtfully investigate the root cause of a problem prior to introducing solutions.</li> <li>carefully consider options to solve a problem and, once agreed upon, follow through to ensure the problem is resolved.</li> </ul>
Cost of Living Students consider the differences in cost of living and median wage in different areas of the United States.	Students will:  Compare cost of living in different states. Discover the different median wage for different states and occupations. Make a four-step plan for the future.		4. Apply technology to enhance productivity.  • find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems.  • Become flexible and adaptive in acquiring and using new technology.
Extracurricular Expenses Students apply their understanding of budgeting as they explore how to budget for extracurricular activities that are part of many students' high school experiences.	Students will:  Outline a short-term financial goal for how to save for extracurricular expenses. Generate a personal budget to achieve the goal		Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.
A World Without Cash Students learn about cashless spending. They discover the pros and cons of cashless spending, reflect on the impact that apps and credit/debit cards can have on spending and security, and research a payment app.	Students will:  Explore different payment types and classify the pros and cons of using payment apps.  Identify potential security issues with using payment apps.  Analyze how to use a payment app to manage spending.		4. Apply technology to enhance productivity.  • find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems.  • Become flexible and adaptive in acquiring and using new technology.



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Unexpected Expenses  Students understand the impact of unexpected expenses on their budget and the role of an emergency fund in meeting those expenses.	Students will:  Evaluate if an emergency fund should be used for different emergency scenarios.  Create an emergency fund savings plan for an emergency.  Analyze how saving for an emergency fund can impact a monthly budget.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.
Auto Insurance Students learn about different types of auto insurance policies and what each cover. They explore the costs of insurance, including premiums and deductibles, and learn strategies for keeping auto insurance costs low.	Students will:  Differentiate among the main types of auto insurance coverage. Identify ways to mitigate risk to help keep auto insurance costs down.		6. Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.
Mortgages Students learn the basics about mortgages, including what a mortgage payment consists of and the initial expenses for obtaining a mortgage. They explore different types of mortgages and compare fixed-rate, adjustable-rate, and balloon mortgages.	Students will:  Explain the expenses associated with taking out a mortgage.  Differentiate among different types of mortgages.		
Purchasing Stocks  Students learn the basics of stock market investing, compare factors that impact the market, read and respond to scenarios about investing, and are introduced to three investing strategies.	Students will:  Recognize basic principles of investing in stocks.  Identify factors that affect stocks and the stock market.  List strategies for smart investing.		Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.



Extension Details	Extension Objectives	Social Studies Standards	Other Standards
Investing for Retirement Students learn the importance of starting to save for retirement early, the need to save for retirement consistently throughout one's working life, and the impact of failing to fund one's retirement. It also explores company-sponsored retirement plans, such as 401(k) accounts, and both traditional and Roth individual retirement accounts (IRAs).	Students will:  Explain the benefits of funding retirement early. Compare features and benefits of retirement plans, including 401(k)s and IRAs.	No Personal Financial Literacy Standards at this grade level. See National Standards at National Standards-Jump\$tart Standards   Junior Achievement USA (ja.org)	6. Practice personal health and understand financial literacy.     understand that financial literacy leads to a secure future that enables career success.

